XD XperiDo

Recommended price list for XperiDo for Sugar

Xpertdoc™
Better documents. Faster.

$
dollar

XperiDo for Sugar
solution pricing

STANDARD	PREMIUM	ULTIMATE
"An easy-to-use, server-side document generation solution for Sugar"	"An easy-to-use, server-side document generation solution for Sugar, ready for the enterprise"	"An easy-to-use, server-side document generation solution, for Sugar, ready to serve specific needs"

INCLUDES

STANDARD	PREMIUM	ULTIMATE
• XperiDo server • XperiDo packages for Sugar • XperiDo template design add-in for Microsoft Word • Full installation and setup	• All **STANDARD** features • DTAP support & promotion management • Document generation process monitoring	• All **PREMIUM** features • Implementation across multiple servers

MINIMUM NUMBER OF USERS

STANDARD	PREMIUM	ULTIMATE
Starting from **5** users	Starting from **10** users	Starting from **10** users

on premise or private cloud

PRICING OPTION A: SUBSCRIPTION-BASED

STANDARD	PREMIUM	ULTIMATE
$650 setup fee	**$960** setup fee	**$1,300** setup fee
$9.5 per XperiDo user per month	**$11.5** per XperiDo user per month	**$14** per XperiDo user per month

public cloud

PRICING OPTION B: SOFTWARE AS A SERVICE

STANDARD	PREMIUM	ULTIMATE
$11 per XperiDo user per month	**$13** per XperiDo user per month	n/a

$
dollar

	STANDARD	PREMIUM	ULTIMATE

Deliver generated documents via DocuSign for electronic signing and follow up the signing status. The connector is priced per XperiDo user and requires at least 1 DocuSign Business Pro license or higher.

DocuSign® connector

PRICING OPTION A: MONTHLY SUBSCRIPTION

STANDARD	PREMIUM	ULTIMATE
$2.5 per XperiDo user per month	**$3** per XperiDo user per month	**$3.5** per XperiDo user per month

PRICING OPTION B: SOFTWARE AS A SERVICE

STANDARD	PREMIUM	ULTIMATE
$3 per XperiDo user per month	**$3.5** per XperiDo user per month	n/a

Deliver generated documents via Sertifi for electronic signing and follow up the signing status. The connector is priced per XperiDo user and requires at least 1 Sertifi Closing Pro license or higher.

Sertifi connector

PRICING OPTION A: MONTHLY SUBSCRIPTION

STANDARD	PREMIUM	ULTIMATE
$2.5 per XperiDo user per month	**$3** per XperiDo user per month	**$3.5** per XperiDo user per month

PRICING OPTION B: SOFTWARE AS A SERVICE

STANDARD	PREMIUM	ULTIMATE
$3 per XperiDo user per month	**$3.5** per XperiDo user per month	n/a

XperiDo for Sugar
frequently asked questions

Do I need to buy XperiDo licenses/subscription for all my CRM users?

No, only the users who are granted an XperiDo security role will be able to generate documents with XperiDo. Only these users need an XperiDo license/subscription. The only item that is charged per CRM user is the XperiDo workflow assembly plugin, because it inherently makes XperiDo capabilities available to all CRM users.

Is there a difference in license/subscription pricing between XperiDo Administrators/Template Designers/Regular Users?

No, all XperiDo security roles are priced equally. Every XperiDo role you grant to a user consumes one license/subscription. The roles are cascading. So you only need to grant one role per user.

Do I get a discount for high volumes?

Yes, XperiDo grants volume discounts on each order according to the table below:

Number of purchased Xperi-Do user licenses/subscriptions	Volume discount
101-200	10%
201-500	20%
501-1.000	30%
> 1.000	40%

Are there any associated installation costs?

XperiDo will be installed and activated for you by the Invenso Customer Services Team. If XperiDo is hosted on premises or in a private cloud environment, this service is only included if it can be performed via remote access. If XperiDo is installed by a Certified XperiDo Partner, partner charges may apply.

Am I entitled to receive updates?

Yes, access to updates is included in the monthly subscriptions or the yearly maintenance fee. Major updates are distributed one or twice a year. Builds in between major updates are distributed with a higher frequency.

When does my software or maintenance subscription start?

Subscriptions always start from the date of license key activation. The software cannot be used legitimately without a valid license key.

When are my software subscriptions invoiced?

The invoicing interval for subscriptions depends on the size of your implementation. Implementations up to 50 XperiDo user subscriptions are invoiced yearly in advance, implementations between 51 and 200 XperiDo user subscriptions are invoiced quarterly in advance, implementations exceeding 200 XperiDo user subscriptions are invoiced monthly in advance.

Where do I download the XperiDo Template Design Add-in for Microsoft Word?

You can download the XperiDo template design add-in for Microsoft Word from the support portal at http://support.xperido.com.

Where can I get support?

The main sources of support are the XperiDo partner and user communities and the support portal at http://support.xperido.com. XperiDo also has an interactive support ticket service. You can purchase support credits in prepaid packages.

Where can I get XperiDo training?

XperiDo offers online training video and step-by-step tutorials on the support portal at http://support.xperido.com. Many of our certified partners have XperiDo training offerings. If you require advanced or specific training, XperiDo can provide tailored trainings and workshops.

Where can I find hardware and software prerequisites for XperiDo?

The software and hardware prerequisites for all of the XperiDo components are listed on the support portal at http://support.xperido.com.

Can I buy a perpetual use license instead of a subscription?

Yes, you can. Instead of the subscription-based model, you can opt for a traditional perpetual license. In that case, you will pay a one-time charge for the use license plus a yearly maintenance fee, which is 20% of the use license fee (as from the second year after purchase onwards). The initial one-time fee is based on the start-up fee plus the aggregate of 20 months of equivalent subscription fees.

Perpetual licensing is available for on premises and private cloud XperiDo server deployments, not for the public cloud model (SaaS). Please contact your XperiDo sales rep for a personalized quotation.

STANDARD SUPPORT

Prepaid or hour-based standard support entitlements give you access to assistance on template design, customizations and monitored support.

16-hour prepaid package	**$2,375**
32-hour prepaid package	**$4,560**
48-hour prepaid package	**$6,555**
1 hour support credit	**$160**

ADDITIONAL OPTIONS

Extend your standard support with SLA and custom support hours.

Premium Support Extends Standard Support with SLA for standard support hours Includes 16h Prepaid Support Package	**$3,900/year**
Extended Hours for Premium Support Extends Premium Support with SLA in custom support window	**$2,850/year**

What are the standard support hours?

The standard service window is 9.00 am - 5.00 pm CE(S)T. You can extend the support window via the Extended Hours for Premium Support option.

Do I have to pay to receive support?

Only interactive support is payable. Support activities resulting from unknown issues that could be characterized as bugs in the software are resolved free of charge.

For which types of services and support can the prepaid packages be used ?

Typical activities you can use your prepaid service/support packages for include software customization services, software update rollout, template design assistance, assistance with data set, template and workflow configuration.

How do I post a support ticket?

You can post a support ticket via the interactive support widget on the XperiDo support portal at http://support.xperido.com.

When does my support package expire?

Prepaid support packages have no expiration date. As long as they are not used up, they remain available.

We offer 4 different training packages. A quickstart training, where you learn the basics. Two template design workshops, where you learn how to design templates - including some help making your own templates. And finally: a technical training, where you learn how to set up and maintain XperiDo.

QUICKSTART TRAINING
4 HOURS

Learn the basics of XperiDo in a few hours; all you need to know to get started as soon as possible.

Contents	End user experience Template management basics Template design basics
Format	Dedicated online or in house
Price	**$1,000**

TEMPLATE DESIGN WORKSHOP
8 HOURS

Beginning with the XperiDo basics, all the way up to advanced template design: perfect for learning how to create more complex templates. Also includes some help with setting up your first templates.

Contents	End user experience In-depth template management Advanced template design Getting started with your first templates
Format	Dedicated online or in house
Price	**$1,425**

ADVANCED TEMPLATE DESIGN WORKSHOP
16 HOURS

The most advanced training: all the way from the basics up to the most complex features of template design, with an additional workshop day fully dedicated towards creating your own templates. The ultimate path towards the most complext templates you can imagine!

Contents	End user experience In-depth template management Advanced template design An extra day of working with your own templates
Format	Dedicated online or in house
Price	**$2,850**

TECHNICAL TRAINING
4 HOURS

A special training geared towards the more technical side of XperiDo. Ideal for system administrators and everyone who wants to know how to set up and maintain XperiDo.

Contents	Installation Reporting & logging XperiDo Solution Portal Managing your project
Format	Dedicated online or in house
Price	**$1,000**

Where do I find the video trainings and tutorials?
All training materials are accessible through the XperiDo support portal at http://support.xperido.com.

Where do the trainings take place?
Trainings can be hosted either online via webinar software or conducted on a location provided by you. In the latter case, travel and accommodation costs may apply.

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MINIMUM NUMBER OF USERS

STANDARD	PREMIUM	ULTIMATE
Starting from **5** users	Starting from **10** users	Starting from **10** users

on premise or private cloud

PRICING OPTION A: SUBSCRIPTION-BASED

STANDARD	PREMIUM	ULTIMATE
€540 setup fee	**€810** setup fee	**€1.080** setup fee
€8 per XperiDo user per month	**€9,5** per XperiDo user per month	**€11,5** per XperiDo user per month

public cloud

PRICING OPTION B: SOFTWARE AS A SERVICE

STANDARD	PREMIUM	ULTIMATE
€9 per XperiDo user per month	**€11** per XperiDo user per month	n/a

€ euro

STANDARD	PREMIUM	ULTIMATE

Deliver generated documents via DocuSign for electronic signing and follow up the signing status. The connector is priced per XperiDo user and requires at least 1 DocuSign Business Pro license or higher.

DocuSign® connector

PRICING OPTION A: MONTHLY SUBSCRIPTION

€2 per XperiDo user per month	€2,5 per XperiDo user per month	€3 per XperiDo user per month

PRICING OPTION B: SOFTWARE AS A SERVICE

€2,5 per XperiDo user per month	€3 per XperiDo user per month	n/a

Deliver generated documents via Sertifi for electronic signing and follow up the signing status. The connector is priced per XperiDo user and requires at least 1 Sertifi Closing Pro license or higher.

Sertifi connector

PRICING OPTION A: MONTHLY SUBSCRIPTION

€2 per XperiDo user per month	€2,5 per XperiDo user per month	€3 per XperiDo user per month

PRICING OPTION B: SOFTWARE AS A SERVICE

€2,5 per XperiDo user per month	€3 per XperiDo user per month	n/a

Do I need to buy XperiDo licenses/subscription for all my CRM users?

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Am I entitled to receive updates?

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When does my software or maintenance subscription start?

Subscriptions always start from the date of license key activation. The software cannot be used legitimately without a valid license key.

When are my software subscriptions invoiced?

The invoicing interval for subscriptions depends on the size of your implementation. Implementations up to 50 XperiDo user subscriptions are invoiced yearly in advance, implementations between 51 and 200 XperiDo user subscriptions are invoiced quarterly in advance, implementations exceeding 200 XperiDo user subscriptions are invoiced monthly in advance.

Where do I download the XperiDo Template Design Add-in for Microsoft Word?

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Where can I get support?

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Where can I get XperiDo training?

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Perpetual licensing is available for on premises and private cloud XperiDo server deployments, not for the public cloud model (SaaS). Please contact your XperiDo sales rep for a personalized quotation.

STANDARD SUPPORT

Prepaid or hour-based standard support entitlements give you access to assistance on template design, customizations and monitored support.

16-hour prepaid package	**€2.000**
32-hour prepaid package	**€3.840**
48-hour prepaid package	**€5.520**
1 hour support credit	**€135**

ADDITIONAL OPTIONS

Extend your standard support with SLA and custom support hours.

Premium Support Extends Standard Support with SLA for standard support hours Includes 16h Prepaid Support Package	**€4.500/year**
Extended Hours for Premium Support Extends Premium Support with SLA in custom support window	**€2.400/year**

What are the standard support hours?

The standard service window is 9.00 am - 5.00 pm CE(S)T. You can extend the support window via the Extended Hours for Premium Support option.

Do I have to pay to receive support?

Only interactive support is payable. Support activities resulting from unknown issues that could be characterized as bugs in the software are resolved free of charge.

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We offer 4 different training packages. A quickstart training, where you learn the basics. Two template design workshops, where you learn how to design templates - including some help making your own templates. And finally: a technical training, where you learn how to set up and maintain XperiDo.

QUICKSTART TRAINING
4 HOURS

Learn the basics of XperiDo in a few hours; all you need to know to get started as soon as possible.

Contents	End user experience
	Template management basics
	Template design basics
Format	Dedicated online or in house
Price	**€850**

TEMPLATE DESIGN WORKSHOP
8 HOURS

Beginning with the XperiDo basics, all the way up to advanced template design: perfect for learning how to create more complex templates. Also includes some help with setting up your first templates.

Contents	End user experience
	In-depth template management
	Advanced template design
	Getting started with your first templates
Format	Dedicated online or in house
Price	**€1.200**

ADVANCED TEMPLATE DESIGN WORKSHOP
16 HOURS

The most advanced training: all the way from the basics up to the most complex features of template design, with an additional workshop day fully dedicated towards creating your own templates. The ultimate path towards the most complex templates you can imagine!

Contents	End user experience In-depth template management Advanced template design An extra day of working with your own templates
Format	Dedicated online or in house
Price	**€2.400**

TECHNICAL TRAINING
4 HOURS

A special training geared towards the more technical side of XperiDo. Ideal for system administrators and everyone who wants to know how to set up and maintain XperiDo.

Contents	Installation Reporting & logging XperiDo Solution Portal Managing your project
Format	Dedicated online or in house
Price	**€850**

Where do I find the video trainings and tutorials?
All training materials are accessible through the XperiDo support portal at http://support.xperido.com.

Where do the trainings take place?
Trainings can be hosted either online via webinar software or conducted on a location provided by you. In the latter case, travel and accommodation costs may apply.

XD XperiDo

Recommended price list for XperiDo for Sugar

Xpertdoc™

Better documents. Faster.

£
pound

XperiDo for Sugar
solution pricing

	STANDARD	**PREMIUM**	**ULTIMATE**

"An easy-to-use, server-side document generation solution for Sugar"

"An easy-to-use, server-side document generation solution for Sugar, ready for the enterprise"

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INCLUDES

STANDARD	PREMIUM	ULTIMATE
• XperiDo server • XperiDo packages for Sugar • XperiDo template design add-in for Microsoft Word • Full installation and setup	• All **STANDARD** features • DTAP support & promotion management • Document generation process monitoring	• All **PREMIUM** features • Implementation across multiple servers

MINIMUM NUMBER OF USERS

STANDARD	PREMIUM	ULTIMATE
Starting from **5** users	Starting from **10** users	Starting from **10** users

on premise or private cloud

PRICING OPTION A: SUBSCRIPTION-BASED

STANDARD	PREMIUM	ULTIMATE
£475 setup fee	**£685** setup fee	**£920** setup fee
£7 per XperiDo user per month	**£8** per XperiDo user per month	**£10** per XperiDo user per month

public cloud

PRICING OPTION B: SOFTWARE AS A SERVICE

STANDARD	PREMIUM	ULTIMATE
£8 per XperiDo user per month	**£9.5** per XperiDo user per month	n/a

£
pound

XperiDo for Sugar
optional plugins pricing

	STANDARD	**PREMIUM**	**ULTIMATE**

Deliver generated documents via DocuSign for electronic signing and follow up the signing status. The connector is priced per XperiDo user and requires at least 1 DocuSign Business Pro license or higher.

DocuSign® connector

PRICING OPTION A: MONTHLY SUBSCRIPTION

£1.6 per XperiDo user per month	£2.1 per XperiDo user per month	£2.6 per XperiDo user per month

PRICING OPTION B: SOFTWARE AS A SERVICE

£2.1 per XperiDo user per month	£2.6 per XperiDo user per month	n/a

Deliver generated documents via Sertifi for electronic signing and follow up the signing status. The connector is priced per XperiDo user and requires at least 1 Sertifi Closing Pro license or higher.

Sertifi connector

PRICING OPTION A: MONTHLY SUBSCRIPTION

£1.6 per XperiDo user per month	£2.1 per XperiDo user per month	£2.6 per XperiDo user per month

PRICING OPTION B: SOFTWARE AS A SERVICE

£2.1 per XperiDo user per month	£2.6 per XperiDo user per month	n/a

XperiDo for Sugar
frequently asked questions

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£
pound

STANDARD SUPPORT

Prepaid or hour-based standard support entitlements give you access to assistance on template design, customizations and monitored support.

16-hour prepaid package	**£1,710**
32-hour prepaid package	**£3,230**
48-hour prepaid package	**£4,710**
1 hour support credit	**£116**

ADDITIONAL OPTIONS

Extend your standard support with SLA and custom support hours.

Premium Support Extends Standard Support with SLA for standard support hours Includes 16h Prepaid Support Package	**£3,860/year**
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4 HOURS

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Contents	End user experience Template management basics Template design basics
Format	Dedicated online or in house
Price	**£725**

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8 HOURS

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A$
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XperiDo for Sugar
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MINIMUM NUMBER OF USERS

Starting from **5** users	Starting from **10** users	Starting from **10** users

on premise or private cloud

PRICING OPTION A: SUBSCRIPTION-BASED

A$840 setup fee	**A$1,260** setup fee	**A$1,680** setup fee
A$12.5 per XperiDo user per month	**A$15** per XperiDo user per month	**A$18** per XperiDo user per month

public cloud

PRICING OPTION B: SOFTWARE AS A SERVICE

A$14 per XperiDo user per month	**A$16.5** per XperiDo user per month	n/a

A$
Australian dollar

XperiDo for Sugar
optional plugins pricing

STANDARD	PREMIUM	ULTIMATE

Deliver generated documents via DocuSign for electronic signing and follow up the signing status. The connector is priced per XperiDo user and requires at least 1 DocuSign Business Pro license or higher.

DocuSign® connector

PRICING OPTION A: MONTHLY SUBSCRIPTION

A$3.25 per XperiDo user per month	A$4 per XperiDo user per month	A$4.75 per XperiDo user per month

PRICING OPTION B: SOFTWARE AS A SERVICE

A$4 per XperiDo user per month	A$4.75 per XperiDo user per month	n/a

Deliver generated documents via Sertifi for electronic signing and follow up the signing status. The connector is priced per XperiDo user and requires at least 1 Sertifi Closing Pro license or higher.

Sertifi connector

PRICING OPTION A: MONTHLY SUBSCRIPTION

A$3.25 per XperiDo user per month	A$4 per XperiDo user per month	A$4.75 per XperiDo user per month

PRICING OPTION B: SOFTWARE AS A SERVICE

A$4 per XperiDo user per month	A$4.75 per XperiDo user per month	n/a

XperiDo for Sugar
frequently asked questions

Do I need to buy XperiDo licenses/subscription for all my CRM users?

No, only the users who are granted an XperiDo security role will be able to generate documents with XperiDo. Only these users need an XperiDo license/subscription. The only item that is charged per CRM user is the XperiDo workflow assembly plugin, because it inherently makes XperiDo capabilities available to all CRM users.

Is there a difference in license/subscription pricing between XperiDo Administrators/Template Designers/Regular Users?

No, all XperiDo security roles are priced equally. Every XperiDo role you grant to a user consumes one license/subscription. The roles are cascading. So you only need to grant one role per user.

Do I get a discount for high volumes?

Yes, XperiDo grants volume discounts on each order according to the table below:

Number of purchased Xperi-Do user licenses/subscriptions	Volume discount
101-200	10%
201-500	20%
501-1.000	30%
> 1.000	40%

Are there any associated installation costs?

XperiDo will be installed and activated for you by the Invenso Customer Services Team. If XperiDo is hosted on premises or in a private cloud environment, this service is only included if it can be performed via remote access. If XperiDo is installed by a Certified XperiDo Partner, partner charges may apply.

Am I entitled to receive updates?

Yes, access to updates is included in the monthly subscriptions or the yearly maintenance fee. Major updates are distributed one or twice a year. Builds in between major updates are distributed with a higher frequency.

When does my software or maintenance subscription start?

Subscriptions always start from the date of license key activation. The software cannot be used legitimately without a valid license key.

When are my software subscriptions invoiced?

The invoicing interval for subscriptions depends on the size of your implementation. Implementations up to 50 XperiDo user subscriptions are invoiced yearly in advance, implementations between 51 and 200 XperiDo user subscriptions are invoiced quarterly in advance, implementations exceeding 200 XperiDo user subscriptions are invoiced monthly in advance.

Where do I download the XperiDo Template Design Add-in for Microsoft Word?

You can download the XperiDo template design add-in for Microsoft Word from the support portal at http://support.xperido.com.

Where can I get support?

The main sources of support are the XperiDo partner and user communities and the support portal at http://support.xperido.com. XperiDo also has an interactive support ticket service. You can purchase support credits in prepaid packages.

Where can I get XperiDo training?

XperiDo offers online training video and step-by-step tutorials on the support portal at http://support.xperido.com. Many of our certified partners have XperiDo training offerings. If you require advanced or specific training, XperiDo can provide tailored trainings and workshops.

Where can I find hardware and software prerequisites for XperiDo?

The software and hardware prerequisites for all of the XperiDo components are listed on the support portal at http://support.xperido.com.

Can I buy a perpetual use license instead of a subscription?

Yes, you can. Instead of the subscription-based model, you can opt for a traditional perpetual license. In that case, you will pay a one-time charge for the use license plus a yearly maintenance fee, which is 20% of the use license fee (as from the second year after purchase onwards). The initial one-time fee is based on the start-up fee plus the aggregate of 20 months of equivalent subscription fees.

Perpetual licensing is available for on premises and private cloud XperiDo server deployments, not for the public cloud model (SaaS). Please contact your XperiDo sales rep for a personalized quotation.

STANDARD SUPPORT

Prepaid or hour-based standard support entitlements give you access to assistance on template design, customizations and monitored support.

16-hour prepaid package	**A$3,200**
32-hour prepaid package	**A$6,000**
48-hour prepaid package	**A$8,600**
1 hour support credit	**A$210**

ADDITIONAL OPTIONS

Extend your standard support with SLA and custom support hours.

Premium Support Extends Standard Support with SLA for standard support hours Includes 16h Prepaid Support Package	**A$7,000/year**
Extended Hours for Premium Support Extends Premium Support with SLA in custom support window	**A$3,750/year**

What are the standard support hours?

The standard service window is 9.00 am - 5.00 pm CE(S)T. You can extend the support window via the Extended Hours for Premium Support option.

Do I have to pay to receive support?

Only interactive support is payable. Support activities resulting from unknown issues that could be characterized as bugs in the software are resolved free of charge.

For which types of services and support can the prepaid packages be used ?

Typical activities you can use your prepaid service/support packages for include software customization services, software update rollout, template design assistance, assistance with data set, template and workflow configuration.

How do I post a support ticket?

You can post a support ticket via the interactive support widget on the XperiDo support portal at http://support.xperido.com.

When does my support package expire?

Prepaid support packages have no expiration date. As long as they are not used up, they remain available.

XperiDo for Sugar
training: pricing & FAQ

We offer 4 different training packages. A quickstart training, where you learn the basics. Two template design workshops, where you learn how to design templates - including some help making your own templates. And finally: a technical training, where you learn how to set up and maintain XperiDo.

QUICKSTART TRAINING
4 HOURS

Learn the basics of XperiDo in a few hours; all you need to know to get started as soon as possible.

Contents	End user experience Template management basics Template design basics
Format	Dedicated online or in house
Price	**A$1,350**

TEMPLATE DESIGN WORKSHOP
8 HOURS

Beginning with the XperiDo basics, all the way up to advanced template design: perfect for learning how to create more complex templates. Also includes some help with setting up your first templates.

Contents	End user experience In-depth template management Advanced template design Getting started with your first templates
Format	Dedicated online or in house
Price	**A$1,900**

ADVANCED TEMPLATE DESIGN WORKSHOP
16 HOURS

The most advanced training: all the way from the basics up to the most complex features of template design, with an additional workshop day fully dedicated towards creating your own templates. The ultimate path towards the most complext templates you can imagine!

Contents	End user experience In-depth template management Advanced template design An extra day of working with your own templates
Format	Dedicated online or in house
Price	**A$3,800**

TECHNICAL TRAINING
4 HOURS

A special training geared towards the more technical side of XperiDo. Ideal for system administrators and everyone who wants to know how to set up and maintain XperiDo.

Contents	Installation Reporting & logging XperiDo Solution Portal Managing your project
Format	Dedicated online or in house
Price	**A$1,350**

Where do I find the video trainings and tutorials?
All training materials are accessible through the XperiDo support portal at http://support.xperido.com.

Where do the trainings take place?
Trainings can be hosted either online via webinar software or conducted on a location provided by you. In the latter case, travel and accommodation costs may apply.